



# Commission Tracker

Create And Manage Sales Incentives That Increase Profits

## OVERVIEW

The new Commission Tracker is designed specifically for STEEL PLUS. It allows you to track and compute commissions for your sales team. Using the latest technology and a "point-and-click" interface, the Commission Tracker ties directly into your STEEL PLUS data. Track commissions based on customer payments, filter by date, track paid amounts, and more.

## EASE OF USE

The Commission Tracker is easy to set up and easy to use. A familiar "point-and-click" interface makes training quick and easy.

Date	Desc	Account	Cust ID	Amount	Applied Date	Commissionable	Commission	Balance
11/11/07		84002	ABC000	988.75	11/09/07	988.75	18.00	988.75
11/11/07		84002	ABC000	4,609.36	11/06/07	4,609.36	82.97	4,609.36
11/11/07		84002	ABC000	11,527.43	11/02/07	11,527.43	207.50	11,527.43
11/11/07		84002	ABC000	376.00	11/02/07	376.00	6.87	376.00
11/11/07		84002	ABC000	7,112.49	11/02/07	7,112.49	128.02	7,112.49
11/11/07		84002	ABC000	98.20	10/11/07	98.20	1.80	98.20
11/11/07		84002	ABC000	18,517.50	10/11/07	18,517.50	341.32	18,517.50
11/11/07		84002	ABC000	4,750.40	10/09/07	4,750.40	87.31	4,750.40
11/11/07		84002	ABC000	58.30	10/09/07	58.30	1.08	58.30
11/11/07		84002	ABC000	98.90	10/09/07	98.90	1.81	98.90
11/11/07		84002	ABC000	3,077.60	10/09/07	3,077.60	57.43	3,077.60
11/11/07		84002	ABC000	14,195.00	10/09/07	14,195.00	261.60	14,195.00
11/11/07		84002	ABC000	13.50	10/09/07	13.50	0.25	13.50
11/11/07		84002	ABC000	282.00	10/09/07	282.00	5.26	282.00
11/11/07		84002	ABC000	630.00	10/09/07	630.00	11.76	630.00
11/11/07		84002	ABC000	351.15	10/09/07	351.15	6.53	351.15
11/11/07		84002	ABC000	421.04	10/09/07	421.04	7.80	421.04
Totals for STEEL PLUS				2,158,388.00		2,158,388.00	40,258.88	2,158,388.00

## EXPORT TO EXCEL

The Commission Tracker even gives you the ability to export directly to Microsoft Excel for easy report generation and manipulation.

## FILTER CAPABILITY

You will have the ability to filter commissionable sales by transaction date or by the last date of payment application.

Filter

Transaction Date: 6/ 9/2008 - 6/ 9/2008

Date Applied: 6/ 9/2008 - 6/ 9/2008

Clear Filter

## SHOW OR HIDE PAID ITEMS

You will also have the ability to display or hide transactions that have a zero balance remaining to be paid to your salesperson. This allows you to easily determine which transactions have payable amounts still pending.

## REFRESH WITH REAL TIME DATA

A simple "Refresh" button allows you to quickly pull in your latest STEEL PLUS data for real-time efficiency.

## REQUIREMENTS

The Commission Tracker requires the following:

- STEEL PLUS v14.13 or higher
- Windows XP Pro, Vista Business, Windows 7
- Microsoft .NET framework
- Relativity