



**An integrated order entry,
inventory control, and accounting
system designed exclusively for
metal service centers
and distributors**



**WORLD LEADER IN
METAL SERVICE CENTER
SOFTWARE**

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ABOUT BAYERN

At Bayern Software we design, develop, and market integrated software solutions for metal service centers and distributors.

Our software is designed and developed "from scratch" rather than built around another software developer's programming framework. This gives us full control over all elements of design, and leads to a consistent look and feel throughout the application.

Since its initial release in 1985, our flagship product, STEEL PLUS, has been installed in well over 300 companies in the United States and Canada.

We are committed exclusively to the metal distribution industry. As such, we intimately understand the unique needs of metal service centers and distributors.

We take immense pride in our longevity, experience, and complete understanding of the metal distribution industry.

We have offices located in the Southwest and Midwest with additional technical support and training personnel covering different time zones across the United States.

In addition to technical support, we provide a variety of quality services including on-site installation and training, web-based and classroom training, custom programming, and consulting.

We enthusiastically support the STEEL PLUS Users Group, an independent organization which meets to discuss various topics including the future direction of Bayern and STEEL PLUS.

Contact us today for more information.

STEEL PLUS

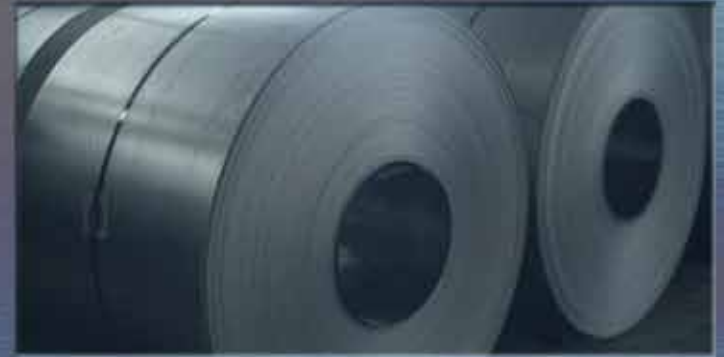
STEEL PLUS was initially released in 1985 and continues to be enhanced and expanded. Today, STEEL PLUS remains one of the most robust software packages available to metal service centers and distributors.

Includes comprehensive accounting modules that are tightly integrated with the purchasing, sales, and inventory control modules.

Used by well over 300 metal service centers and distributors in North America.

Supports both tagged and homogeneous inventory. Tagged inventory provides full heat traceability and processing genealogy required for ISO certification.

Platform independent – it is available for both Microsoft Windows and UNIX/Linux servers. Program and data files can be quickly and easily moved from one type of server to another without loss of data.



Supports all types and shapes of metal.

The STEEL PLUS Imaging option allows you to quickly view mill test reports on screen and send them to customers on demand or automatically. MTRs can be cleaned up and annotated. Delivery methods include email and direct faxing.

Produces a wide variety of stock and shipping labels with or without barcodes. Supports Zebra thermal transfer barcode printers.

The STEEL PLUS Handheld Scanner Routines radically speed up important inventory-related processes including physical inventory and packing list verification.

Supports various types of processing including saw cutting, shearing, plate burning, water jet cutting, coil cut to length (CTL), coil slitting, coil blanking, and coil coating.

Includes an industry-leading order entry system that supports quotes, orders, and even counter sales. Quotes can be quickly and easily converted to orders and all documents can be quickly and easily emailed or faxed.

ADDITIONAL PRODUCTS

STEEL PLUS Imaging – A powerful software program allowing you to scan, store, easily retrieve, and deliver mill test reports (MTRs) and other critical documents. Some of the powerful features available include batch scanning, annotating, automatic delivery via email and fax, and multiple document delivery. Gain control of your test reports, shipping paperwork, vendor invoices, customer drawings, and more.

STEEL PLUS Hand-Held Barcoding Suite – STEEL PLUS offers integrated barcode capabilities for inventory control in the warehouse. Many different tag formats are available. Improve efficiency by using barcoding for physical inventories, updating order status, relocation of inventory, and more.

STEEL PLUS Commission Tracker – Designed specifically for STEEL PLUS. It allows you to track and compute commissions and offer unique incentive plans for your sales team to improve your bottom-line. Easy to set up and easy to use. A familiar “point-and-click” interface makes training quick and easy.

STEEL PLUS Labor Tracker – Improve cost and profitability tracking in your warehouse. The Labor Tracker allows you to track human and machine time in your warehouse. You also have the ability to log time for an unlimited number of machines (i.e. shear, saw, plasma, etc.) and work types (i.e. welding, punching, drilling, etc.).

STEEL PLUS DataVault – STEEL PLUS DataVault is a revolutionary way to backup important data files and protect your business from disaster. New technology allows data to be securely backed up over broadband connections, presenting a massive improvement in the ability to protect your business from lost data.

STEEL PLUS Email – You now have the power to email quotes, orders, invoices, statements, or any other document that you can print. Integrates directly with Microsoft Outlook. Imagine the convenience of instantly emailing quotes or test reports to your customers while still on the phone with them!

STEEL PLUS Fax – Designed to allow users to electronically fax all types of documents without ever leaving your desk. If you can print it, STEEL PLUS can fax it! Include a professional cover sheet and receive email notifications of fax failures.

REFERENCES

“I highly recommend STEEL PLUS to anyone in the Steel Service Center business.”

*Tom Kennon, **Boyd Metals**, Ft. Smith, Arkansas*

“Bayern’s technical support is better than any I have ever used!”

*Nathan Gillpatrick, **Sol’s Pipe and Steel**, Monroe, Louisiana*

“Easy to use, accurate, incredibly reliable and flexible, I really don’t know what else a steel company could ask for in a software package.”

*Josh Phelps, **Winchester Metals, Inc.**, Winchester, VA*

“The Bayern staff has always been responsive to our needs.”

*Chris Hyek, **CMC Sterling Steel Company**, Houston, Texas*

“Can’t do anything but rave about STEEL PLUS. It makes my life easy!”

*Leon Saperstein, **Federal Pipe & Steel Company, Inc.**, Detroit, Michigan*

“STEEL PLUS has made us a better company.”

*Keith Klein, **Tacoma Steel Supply**, Tacoma, Washington*

“When tough times hit the metals industry, I was glad we had selected STEEL PLUS. It has really helped us through these times.”

*Lin Prior, **Big O Metals**, Mesa, Arizona and Dallas, Texas*



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